

BERKSHIRE HATHAWAY HOMESERVICES

TheTEAMadvantage EARNs SUCCESS AND AWARDS IN 2015



Left, Gwyn Carter-Rice, Lisa Stennes-Laikind

TheTEAMadvantage founding partners, Gwyn Carter-Rice and Lisa Stennes-Laikind like to say, "When you work with us, you don't just get an agent, you get a TEAM!"

Their 20-year partnership, forged at the Del Mar office of Berkshire Hathaway HomeServices California Properties, offers a diversified business model – an approach that benefits not just individual home buyers and sellers, but also luxury home developers and relocating corporate executives. This diversity is a result of Lisa and Gwyn's extensive relationships built over several decades of experience in real estate, and their ability to refine their approach during past market cycles.

"We have a track record of success with our 'signature marketing' style," Gwyn said. "Our clients tell us they feel our involvement with them is above and beyond, and that they are guided through the entire process at a very detailed level, allowing their moves to be effortless."

"Together with our valued TEAM member, Molly Santistevan, we have been fortunate to develop strong builder relationships," Lisa said. "We are grateful for the opportunity to exclusively represent Brisa at Del Mar Mesa, an intimate community of new, semi-custom estate homes, inland from Del Mar, in the 92130 zip code. We're also preparing to launch another luxury hillside development above the San Dieguito River Valley."

These longtime North County residents have also put a high focus on relocation services for executives, thanks to San Diego's status as a major incubator for intellectual creativity. "High-level executives and entrepreneurs are results-oriented, and we particularly enjoy the process of introducing them to our communities and amenities. Recruiting all-stars is a benefit to everyone in San Diego."

2015 included several more milestones for Lisa and Gwyn. TheTEAMadvantage was ranked in the top one half of 1 percent of the more than 1.1 million REALTORS® nationwide in "The Thousand Top Real Estate Professionals," a prestigious national award, sponsored annually by REAL Trends, and as advertised in The Wall Street Journal. According to "The Thousand," theTEAMadvantage ranked among the top 250 residential agent teams for average sales price in the United States.

In addition, theTEAMadvantage earned the coveted Legend Award, marking its 20th consecutive Chairman's Circle Award, a designation placing them in the top one half of one percent of Berkshire Hathaway HomeServices agents nationwide.

Contact theTEAMadvantage at 858.759.5721 or office@teamadvantage.org

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